

HOW WE WORK.

The Montana Lottery is an enterprise fund and 100% proprietary. This means our operations are financed and operated in a manner similar to private enterprise, where the intent is to provide goods or services to the general public. The Lottery receives no funding from the State of Montana, but generates money for the State General Fund and to support scholarships for Montana high school graduates pursuing STEM degrees at Montana colleges or universities.

While we run like a business, the Montana Lottery is a state agency governed by a five-member board that is appointed by the governor. We are attached to the Department of Administration for administrative purposes.

The Lottery is comprised of 35 FTEs with five distinct departments:

- (1) Administration, (2) Financial Services, (3) Information Technology, (4) Marketing, Sales, Graphics and Communications and (5) Security and Warehouse.

MONTANA WINS.

By law, the Montana Lottery must pay out at least **45 percent** of our revenue as prizes to our players.

But we always do better than that!

We were created to make winning experiences and to benefit the common good – and we couldn't do it without our players!

THE MONTANA LOTTERY SELLS SIX DIFFERENT CATEGORIES OF GAMES.



LOTTO: Your classic numbers lottery game! The Montana Lottery offers six lotto games, including multi-state games like Powerball and Montana-only games like Montana Cash.



SCRATCH: With prizes varying from \$1 to \$500,000, our Scratch games have something for everyone. We constantly keep these games fresh and introduce between 45 and 50 games a year.



SPORTS BET MONTANA: Offered through a self-service terminal or our mobile app, traditional sports bets are made on professional and collegiate sporting events at licensed locations.



RAFFLE: Our Montana Millionaire raffle game sells a pre-determined number of tickets and offers the best odds of becoming a millionaire in Montana.



TREASURE PLAY: Offered through one of our self-service terminals in select Montana taverns and casinos, our Treasure Play line of games are instant-win games that offer top prizes and progressive jackpots.



FANTASY SPORTS: The Montana Lottery operates the Montana Sports Action Fantasy Football and Fantasy Racing games on behalf of the Montana Board of Horseracing.



MONTANA LOTTERY

THE MONTANA LOTTERY WAS CREATED BY CITIZEN'S VOTE IN 1986.

WE SOLD OUR FIRST TICKET IN JUNE OF 1987 AND WE'VE BEEN SHARING THE FUN EVER SINCE.

Winners Happen!

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PHONE: 406.444.5825 MONTANALOTTERY.COM

**\$694
MILLION ***

total amount Montana Lottery has paid out in prizes since 1987

**\$289
MILLION ***

total amount the Montana Lottery has transferred back to the State of Montana

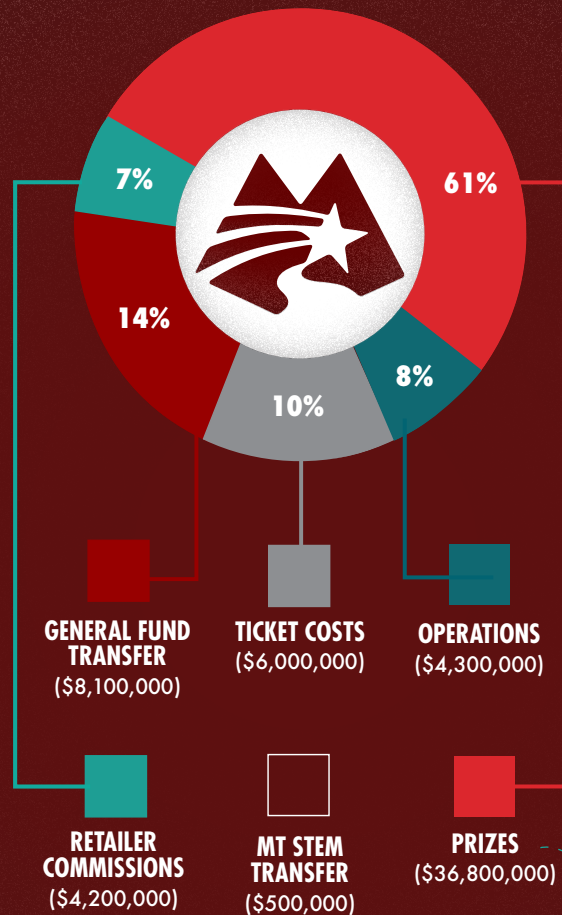
**\$78
MILLION ***

total amount our Montana small business partners have earned in commission from selling Montana Lottery products

HELPING MONTANA SMALL BUSINESSES

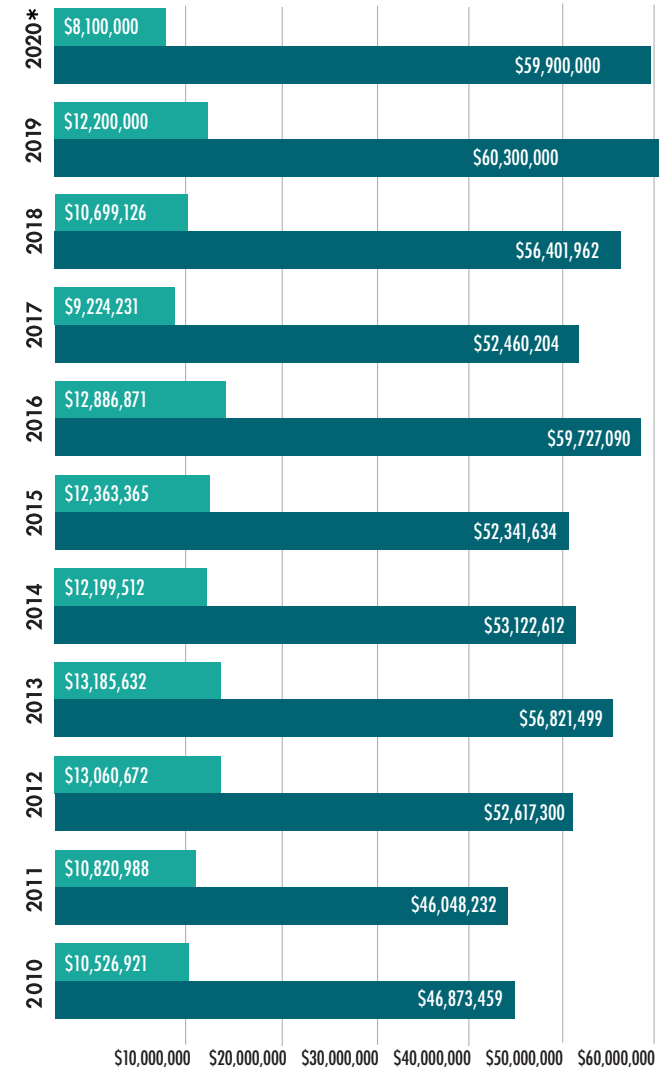
*Figure includes unaudited figures from FY2020

WHERE DOES THE MONEY GO?*



*Data is unaudited financial information from FY2020

Winners Happen!



HISTORIC CHART ON REVENUES AND TRANSFERS

Transfer
Revenue

*Data is unaudited financial information from FY2020



**MONTANA
LOTTERY**